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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

## **In re VNGR BEVERAGE, LLC LITIGATION**

Case No. 4:24-cv-03229-HSG

**NOTICE OF MOTION AND  
PLAINTIFFS' UNOPPOSED MOTION  
FOR PRELIMINARY APPROVAL OF  
CLASS ACTION SETTLEMENT**

Date: May 8, 2025  
Time: 2:00 p.m.  
Courtroom: 2 – 4th Floor  
Judge: Hon. Haywood S. Gilliam, Jr.

1 **TO ALL PARTIES AND THEIR COUNSEL OF RECORD:**

2 **PLEASE TAKE NOTICE THAT** on May 8, 2025, at 2:00 p.m., or as soon thereafter as  
 3 counsel may be heard before the Honorable Haywood S. Gilliam, Jr., United States District Judge  
 4 for the Northern District of California, at 1301 Clay Street, Oakland, California 94612, Plaintiffs  
 5 Kristin Cobbs, Sarah Coleman, and Megan Wheeler, by and through Class Counsel, will move and  
 6 hereby do move for Preliminary Approval of Class Action Settlement.

7 The Motion is made on the grounds that terms of the proposed Settlement are fair and  
 8 reasonable, and that preliminary approval of the Settlement is therefore proper because the  
 9 requirements of Fed. R. Civ. P. 23(e) have been met. Accordingly, Plaintiffs request that the Court  
 10 enter the accompanying [Proposed] Order Granting Unopposed Motion for Preliminary Approval  
 11 of Class Action Settlement; Provisionally Certifying The Class; And Directing Dissemination of  
 12 Class Notice (“[Proposed] Preliminary Approval Order”).

13 The Motion is based on the Declarations of L. Timothy Fisher of Bursor & Fisher, P.A.,  
 14 Marie A. McCrary of Gutride Safier LLP and Christie K. Reed of Verita Global LLC, and the  
 15 exhibits attached hereto, including the Settlement Agreement; [Proposed] Preliminary Approval  
 16 Order; Memorandum of Points and Authorities filed herewith; and additional evidence as  
 17 presented.

18  
19 Dated: March 14, 2025

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1       **I. INTRODUCTION**

2       Plaintiffs<sup>1</sup> Kristin Cobbs, Sarah Coleman, and Megan Wheeler (“Plaintiffs”), by and  
 3       through their Co-Lead Interim Class Counsel,<sup>2</sup> respectfully submit this memorandum in support of  
 4       Plaintiffs’ Unopposed Motion for Preliminary Approval of Class Action Settlement. In this  
 5       putative class action, Plaintiffs allege that Defendant VNGR Beverage Inc., d/b/a Poppi  
 6       (“Defendant” or “Poppi”) (Plaintiffs and Defendant together shall be referred to as the “Parties”),  
 7       improperly advertised and labeled its Poppi prebiotic soda as capable of providing prebiotic gut  
 8       health benefits (the “Gut Health Claims”). Accordingly, Plaintiffs brought claims against  
 9       Defendant for violation of California’s Consumers Legal Remedies Act (“CLRA”), Cal. Civ. Code  
 10      § 1750, *et seq.*, California’s Unfair Competition Law (“UCL”), Cal. Bus. & Prof. Code § 17200, *et*  
 11      *seq.*, California’s False Advertising Law (“FAL”), Cal. Bus. & Prof. Code § 17500, *et seq.*,  
 12      common law fraud, unjust enrichment, and breach of express and implied warranties.<sup>3</sup>

13       On December 4, 2024, the Parties engaged in an all-day mediation with Judge Jay C.  
 14       Gandhi (Ret.) of JAMS, and in the weeks that followed, were able to reach a resolution. If  
 15       approved, this class action settlement will deliver substantial monetary relief to putative Class  
 16       Members and will resolve Plaintiffs’ and the putative class’s claims against Defendant. The  
 17       Settlement Agreement (the “Settlement Agreement”) and its exhibits are submitted as Exhibit 1 to  
 18       the contemporaneously filed Declaration of L. Timothy Fisher (the “Fisher Decl.”). The  
 19       Settlement establishes a non-reversionary total Settlement Fund in the amount of \$8,900,000,  
 20       which will be used to pay all approved claims by Class Members, notice and administrative  
 21       expenses, Court-approved service awards to Plaintiffs, and attorneys’ fees to proposed Class  
 22       Counsel to the extent awarded by the Court.

23  
 24  
 25       <sup>1</sup> Plaintiff Carol Lesh passed away prior to the execution of the Settlement Agreement.

26       <sup>2</sup> All capitalized terms not otherwise defined herein shall have the same definitions as set out in the  
 27       Settlement Agreement. *See* Fisher Decl. Ex. 1.

28       <sup>3</sup> Pursuant to § 2.3 of the Settlement Agreement, Plaintiffs filed a Third Amended Complaint  
 29       adding a breach of implied warranty claim, which is now the operative pleading. *See* Fisher Decl.  
 30       Ex. 1 and ECF No. 54.

1           Defendant does not oppose this Motion. Given the exceptional relief secured on behalf of  
 2 the Class, the Court should have no hesitation finding that the Settlement is fair and reasonable and  
 3 warrants preliminary approval. Accordingly, Plaintiffs respectfully request that the Court: (1) grant  
 4 preliminary approval of the proposed Settlement; (2) conditionally certify the settlement Class  
 5 under Fed. R. Civ. P. 23(b)(3); (3) appoint L. Timothy Fisher of Bursor & Fisher, P.A., and Marie  
 6 McCrary of Gutride Safier LLP as Class Counsel; (4) appoint Plaintiffs Kristin Cobbs, Sarah  
 7 Coleman, and Megan Wheeler as Class Representatives for the Class; (5) appoint Verita Global,  
 8 LLC as the Settlement Administrator and order payment of the initial deposit for the estimated  
 9 Administrative and Notice Costs; (6) approve the Notice Plan described in the Settlement and the  
 10 forms of the Email Notice, Publication Notice, and Website Notice to Class Members and direct its  
 11 distribution; (7) mandate procedures and deadlines for exclusion requests and objections; and  
 12 (8) schedule a hearing for final approval.

## 13           **II. FACTUAL AND PROCEDURAL BACKGROUND**

14           On May 29, 2024, Plaintiff Cobbs brought claims against Defendant for violations of the  
 15 CLRA, UCL, FAL, and unjust enrichment. Plaintiff Cobbs claimed that Defendant's gut health  
 16 claims were false and misleading because the Products did not contain enough prebiotic to cause  
 17 any meaningful gut health benefits. ECF No. 1. On June 14, Plaintiffs Lesh and Coleman filed a  
 18 substantially similar Complaint. *Lesh, et al. v. VNGR Beverage LLC*, Case No. 24-cv-03612-SK.  
 19 The *Lesh* action was consolidated into the *Cobbs* action and captioned *In re VNGR Beverage LLC*  
 20 *Litigation*. The *Lesh* and *Cobbs* Plaintiffs filed a consolidated amended complaint. *In re VNGR*  
 21 *Beverage LLC Litigation*, 4:24-cv-03229-HSG, ECF No. 22. On July 19, 2024, Plaintiff Wheeler  
 22 filed a Complaint asserting identical claims. *Wheeler v. VNGR Beverage LLC*, Case No. 3:24-cv-  
 23 04396-LB. On August 21, 2024, the *Wheeler* action was consolidated into the *In re VNGR*  
 24 *Beverage LLC Litigation* case, and Bursor & Fisher P.A. and Gutride Safier LLP were named Co-  
 25 Lead Interim Class Counsel. ECF No. 36.

26           Plaintiffs filed a Second Consolidated Amended Class Action Complaint on August 20,  
 27 2024, adding breach of express warranty and common law fraud claims. ECF No. 35. Defendant  
 28 filed a Motion to Dismiss ("Motion") on September 23, 2024. ECF No. 37. That same day,

1       Vanessa Jackson filed a substantially similar Complaint. *Jackson v. VNGR Beverage LLC*, Case  
 2       No. 3:24-cv-6666. On October 11, 2024, the *Jackson* action was related to the *In re VNGR*  
 3       *Beverage LLC Litigation* case. On October 15, 2024, the Court extended Defendant's deadline to  
 4       respond to the *Jackson* action until forty-five days after Defendant's Motion is decided. Plaintiffs  
 5       filed their opposition to the Motion on October 21, 2024 (ECF No. 43) and Defendant filed its  
 6       Reply on November 12, 2024. ECF No. 45. The Court vacated the hearing on Defendant's Motion  
 7       and took it under submission. ECF No. 47.

8       On December 4, 2024, Plaintiffs and Defendant attended a private mediation with the  
 9       Honorable Judge Jay C. Gandhi (Ret.) of JAMS. The Parties were unable to reach resolution at the  
 10       mediation but continued to work toward settlement thereafter. The Parties came to an agreement in  
 11       principle and on December 16, 2024, the Parties stipulated to stay the proceedings for 60 days—  
 12       which the Court granted—to draft the Settlement Agreement and exhibits. ECF Nos. 49-50. On  
 13       March 6, 2025, pursuant to the Settlement Agreement, Plaintiffs filed a Consolidated Third  
 14       Amended Complaint to add a breach of implied warranty claim. ECF No. 54.

15       **III. STANDARDS FOR PRELIMINARY APPROVAL OF CLASS ACTION  
 16       SETTLEMENTS**

17       The law favors compromise and settlement of class actions. *See Ferrell v. Buckingham*  
 18       *Prop. Mgmt.*, 2021 WL 488314, at \*3 (E.D. Cal. Feb. 10, 2021) (slip op.) (“The Ninth Circuit has  
 19       repeatedly affirmed that a strong judicial policy favors settlement of class actions.”) (citing *Allen v.*  
 20       *Bedolla*, 787 F.3d 1218, 1223 (9th Cir. 2015)). A decision “to approve or reject a settlement is  
 21       committed to the sound discretion of the trial judge because he is exposed to the litigants, and their  
 22       strategies, positions, and proof.” *In re Mego Fin. Corp. Sec. Litig.*, 213 F. 3d 454, 458 (9th Cir.  
 23       2000).

24       Approval of class action settlements involves a two-step process. First, the Court must  
 25       make a preliminary determination whether the proposed settlement appears to be fair and is “within  
 26       the range of possible approval.” *In re Syncor ERISA Litig.*, 516 F.3d 1095, 1100 (9th Cir. 2008).  
 27       If so, notice can be sent to Class Members and the Court can schedule a final approval hearing  
 28

1 when a more in-depth review of the settlement terms will take place. *See Manual for Complex*  
 2 *Litig.*, § 21.312 at 293-96 (4th ed. 2004).

3 The purpose of a preliminary approval hearing is to ascertain whether putative class  
 4 members should be notified of the proposed settlement and to proceed with a fairness hearing. *See*  
 5 *In re Tableware Antitrust Litig.*, 484 F. Supp. 2d 1078, 1079 (N.D. Cal. 2007). Notice should be  
 6 disseminated where “the proposed settlement appears to be the product of serious, informed,  
 7 non-collusive negotiations, has no obvious deficiencies, does not improperly grant preferential  
 8 treatment to class representatives or segments of the class, and falls within *the range of possible*  
 9 *approval.*” *Id.* (emphasis added) (internal quotation marks omitted) (quoting *Manual for Complex*  
 10 *Litig.*, Second § 30.44 (1985)). Preliminary approval does not require an answer to the ultimate  
 11 question of whether the proposed settlement is fair and adequate, because that determination occurs  
 12 only after notice of the settlement has been given to the members of the settlement class. *See id.*  
 13 Nevertheless, a review of the standards applied in determining whether a settlement should be  
 14 given *final* approval is helpful to the determination of preliminary approval. One such standard is  
 15 the strong judicial policy of encouraging compromises, particularly in class actions. *See In re*  
 16 *Syncor*, 516 F.3d at 1101 (relying on *Officers for Justice v. Civil Serv. Comm'n*, 688 F. 2d 615 (9th  
 17 Cir. 1982), *cert. denied*, 459 U.S. 1217 (1983)). While the Court has discretion regarding the  
 18 approval of a proposed settlement, it should give “proper deference to the private consensual  
 19 decision of the parties.” *Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1027 (9th Cir. 1998). The  
 20 Ninth Circuit “put[s] a good deal of stock in the product of an arm’s-length, non-collusive,  
 21 negotiated resolution” in approving a class action settlement. *Rodriguez v. West Publ’g Corp.*, 563  
 22 F.3d 948, 965 (9th Cir. 2009).

23 Beyond the public policy favoring settlements, the principal consideration in evaluating the  
 24 fairness and adequacy of a proposed settlement is the likelihood of recovery balanced against the  
 25 benefits of settlement. “[B]asic to this process in every instance, of course, is the need to compare  
 26 the terms of the compromise with the likely rewards of litigation.” *Protective Committee for*  
 27 *Independent Stockholders of TMT Trailer Ferry, Inc. v. Anderson*, 390 U.S. 414, 424-25 (1968).  
 28 Ultimately, the Court’s role is to ensure that the settlement is fundamentally fair, reasonable and

1 adequate. *Carlotti v. ASUS Computer Int'l*, 2019 WL 6134910, at \*3 (N.D. Cal. Nov. 19, 2019).

2 **IV. BENEFITS CONFERRED UNDER THE TERMS OF THE PROPOSED**  
 3 **SETTLEMENT**

4 The key terms of the Settlement Agreement are briefly summarized as follows:

5 **A. Class Definition**

6 The Settlement resolves claims between Defendant and the proposed Class consisting of  
 7 “all persons in the United States who, between January 23, 2020 and the Settlement Notice Date,  
 8 purchased in the United States, for household use and not for resale or distribution, one or more of  
 9 the Products.” Fisher Decl. Ex. 1 § Definitions, I. The “Products” means “all flavors and package  
 10 sizes of Poppi’s beverages sold between January 23, 2020 and the Settlement Notice Date.” *Id.* §  
 11 JJ. This Class definition encompasses the proposed Nationwide and California Subclass as defined  
 12 in the Third Amended Consolidated Complaint. *See* ECF No. 54 ¶ 89.

13 **B. Monetary Relief for Class Members**

14 Defendant agreed to pay a Gross Settlement Amount of \$8,900,000. Fisher Decl. Ex. 1 §  
 15 1.1. This amount will be paid into a non-reversionary Settlement Fund that will be used to pay  
 16 Administrative and Notice Costs, Class Payments for Approved Claims to Claimants, a Service  
 17 Award to Plaintiffs, and Attorneys’ Fees and Costs. *Id.* §§ 1.1, 1.3.

18 The Settlement Agreement provides that Claimants are “entitled to a Class Payment of  
 19 seventy-five cents (\$0.75) per each Single Can Unit of the Products purchased, three dollars  
 20 (\$3.00) per 4-pack Unit of the Products purchased, six dollars (\$6.00) per 8-pack Unit of the  
 21 Products purchased, nine dollars (\$9.00) per 12-pack or 15-pack Unit of the Products purchased.”  
 22 *Id.* § 6.1.5. Additionally, “the minimum Class Payment for any Approved Claim shall be five  
 23 dollars (\$5.00) per Household,<sup>4</sup> even if the Class Member purchased fewer units, subject to the  
 24 availability of funds remaining in the Settlement Fund.” Fisher Decl. Ex. 1, § Definitions, Y. A  
 25 Claimant without Proof of Purchase can receive a maximum Class Payment of sixteen dollars  
 26 (\$16.00) per Household. *Id.* § 6.1.5(b). There is no maximum for Claims that submit Proof of  
 27

28 <sup>4</sup> A Household may not submit more than one claim form. *Id.* § 6.1.6.

1 Purchase. These amounts are subject to a pro rata upward or downward adjustment based on the  
 2 amount of funds available in the Net Settlement Fund for distribution to Class Members. *Id.* § 6.4.

3 **C. Released Claims**

4 The “Released Claims” are “any and all claims, demands, actions, causes of action,  
 5 lawsuits, arbitrations, damages, liabilities, or penalties, whether federal or state, known or  
 6 unknown, asserted or unasserted, regardless of legal theory, legal, equitable, or otherwise, that  
 7 were or could have been asserted in the Consolidated Action or that arise out of or relate to the  
 8 labeling, advertising, or formulation of the Products between January 23, 2020 and the Settlement  
 9 Notice Date. The Released Claims shall not release any Class Member’s rights to enforce this  
 10 Agreement. The Released Claims “shall not release any Class Member’s personal injury claims.  
 11 Fisher Decl. Ex. 1, § Definitions, LL. The Released Claims match the broad scope of the consumer  
 12 protection claims that Plaintiffs brought in their operative Complaint. *See* ECF No. 54.<sup>5</sup> “Since  
 13 the language of the Settlement Agreement’s release is appropriately tied to the claims raised in the  
 14 operative complaint, the scope of release weighs in favor of granting preliminary approval.” *In re*  
 15 *Lyft Derivative Litig.*, 2024 WL 4505474, at \*6 (N.D. Cal. Oct. 16, 2024) (Gilliam, Jr., J.).

16 **D. Remaining Settlement Fund Allocation**

17 **1. Administrative and Notice Costs**

18 All costs of notice and administration of the Settlement (the “Administrative and Notice  
 19 Costs”) will be paid from the Settlement Fund. *See* Fisher Decl. Ex. 1, § 7.5.

20 **2. Service Award**

21 Plaintiffs will request payment of Service Awards from the Settlement Fund of \$5,000  
 22 each. *See* Fisher Decl. Ex. 1, § 8.2. “Service awards are designed to ‘compensate class  
 23 representatives for work done on behalf of the class, [and] to make up for financial or reputation  
 24 risk undertaken in bringing the action[.]’” *Change v. Wells Fargo Bank, N.A.*, 2023 WL 6961555,  
 25 at \*9 (N.D. Cal. Oct. 19, 2023) (Gilliam, Jr., J.) (quoting *Rodriquez v. West Pub. Corp.*, 563 F. 3d  
 26

27 <sup>5</sup> The Released Claims subsume the later-filed *Jackson v. VNGR Beverage LLC* action (the  
 28 “Jackson Action”), which has been stayed until resolution in this matter. *See Jackson*, 4:24-cv-06666-HSG, ECF No. 21.

1 948, 958 (9th Cir. 2009). ““Service awards as high as \$5,000 are presumptively reasonable in this  
 2 judicial district.”” *Chess v. Volkswagen Grp. of Am. Inc.*, 2022 WL 4133300, at \*10 (N.D. Cal.  
 3 Sept. 12, 2022) (Gilliam, Jr., J.) (quoting *Wong v. Arlo Techs., Inc.*, 2021 WL 1531171, at \*12  
 4 (N.D. Cal. Apr. 19, 2021)).

5 **3. Attorneys’ Fees and Costs**

6 Plaintiffs will request payment of their out-of-pocket expenses (which Class Counsel  
 7 estimates is not more than \$30,000) plus attorneys’ fees of up to 30% of the Gross Settlement  
 8 Amount. *See* Declaration of Marie A. McCrary (“McCrary Decl.”), ¶ 21; Fisher Decl. Ex. 1, § 8.1.  
 9 This request reflects standard awards in other common fund settlements, under which fees are  
 10 awarded as percentage of the fund, as set out in *Williams v. MGM-Pathe Communications Corp.*,  
 11 129 F.3d 1026 (9th Cir. 1997). The reasonableness of this request is discussed in Section V.A.4,  
 12 *infra*. Plaintiffs’ Counsel has a total lodestar of approximately 600,000 dollars as of preliminary  
 13 approval. Fisher Decl. ¶ 23-24. Plaintiffs’ Counsel estimates incurring significant additional time  
 14 communicating with class members pre-and-post approval, supervising settlement administration,  
 15 overseeing dissemination of notice, moving for final approval of settlement, and post-approval  
 16 management and administration of settlement and disbursement of funds to Class Members. All in,  
 17 Plaintiffs’ Counsel anticipates a lodestar multiplier of between 1.5-3.5.

18 **4. Cy Pres Award**

19 The Parties have designated Feeding America as the *cy pres* recipient. Fisher Decl. Ex. 1  
 20 § 1.6. Feeding America is a non-profit organization that provides free meals, nutrition education,  
 21 and advocates for access to food and nutrition assistance programs. Fisher Decl. ¶ 25. Burson &  
 22 Fisher, P.A. has previously named Feeding America as a *cy pres* recipient. *See In re Trader Joe’s*  
 23 *Tuna Litig.*, 2:26-cv-01371-ODW-AJW (C.D. Cal. 2020), ECF No. 116.

24 **E. Settlement Administration**

25 Class Counsel received and reviewed four bids from potential settlement administrators and  
 26 compared them based on the provided price quotes, estimated claims, previous experience with  
 27 those administrators, notice plans, and fraud detection programs. Fisher Decl. ¶ 30-31, McCrary  
 28 Decl. ¶ 26. The parties selected Verita Global, LLC (“Verita”) to serve as the Settlement

1 Administrator. *Id.* § Definitions, QQ. In the last two years, Verita has served as the Settlement  
 2 Administrator for Burson & Fisher in seven previous class actions. Gutride Safier LLP has also  
 3 worked with Verita once in the previous two years. Declaration of Christie K. Reed (“Reed  
 4 Decl.”), ¶ 8.

5 Plaintiffs anticipate a claims rate of between 2-5%. *Id.* ¶ 33. This estimate is based on  
 6 claims rates in similar consumer class action settlements that Verita has administered, including *In*  
 7 *re Morning Song Bird Food Litig.*, Case No. 3:12-cv-01592 (S.D. Cal), *Cicciarella v. Califia*  
 8 *Farms, LLC*, Case No. 7:19-cv-08785 (S.D.N.Y.), and *In re Trader Joe’s Tuna Litig.*, Case No.  
 9 2:16-cv-01371 (C.D. Cal.). Reed Decl. ¶ 34.

10 **V. THE COURT SHOULD GRANT PRELIMINARY APPROVAL BECAUSE THE  
 11 PROPOSED SETTLEMENT IS FAIR, ADEQUATE, AND REASONABLE**

12 Rule 23(e)(2) provides that “the court may approve [a proposed class action settlement]  
 13 only after a hearing and on finding that it is fair, reasonable, and adequate.” Fed. R. Civ. P.  
 14 23(e)(2). When making this determination, the Ninth Circuit has instructed district courts to  
 15 balance several factors: (1) “the strength of the plaintiff’s case;” (2) “the risk, expense,  
 16 complexity, and likely duration of further litigation;” (3) “the risk of maintaining class action status  
 17 throughout the trial;” (4) “the amount offered in settlement;” and (5) “the extent of discovery  
 18 completed and the stage of the proceedings.”<sup>6</sup> *Hanlon*, 150 F.3d at 1026; *see also Churchill Vill.*  
 19 *L.L.C. v. Gen. Elec.*, 361 F. 3d 566 (9th Cir. 2004) (same); *Pena v. Taylor Farms Pac., Inc.*, 2021  
 20 WL 916257, at \*3 (E.D. Cal. Mar. 10, 2021) (same); *Carter v. XPO Logistics, Inc.*, 2019 WL  
 21 5295125, at \*2 (N.D. Cal. Oct. 18, 2019) (same).

22 In addition to these factors, courts should also consider the four enumerated factors in  
 23 Federal Rule of Civil Procedure Rule 23(e)(2), which include whether: (A) the class representatives  
 24 and class counsel have adequately represented the class; (B) the proposal was negotiated at arm’s  
 25 length; (C) the relief provided for the class is adequate, taking into account (i) the costs, risks, and  
 26 delay of trial and appeal, (ii) the effectiveness of any proposed method of distributing relief to the

27 <sup>6</sup> In *Hanlon*, the Ninth Circuit also instructed district courts to consider “the reaction of the class  
 28 members to the proposed settlement.” *Hanlon*, 150 F.3d at 1026. This consideration is more  
 germane to final approval and will be addressed at that time.

1 class, including the method of processing class-member claims, (iii) the terms of any proposed  
 2 award of attorneys' fees, including timing of payment, and (iv) any agreement required to be  
 3 identified under Rule 23(e)(3); and (D) the proposal treats class members equitably relative to each  
 4 other. Fed. R. Civ. P. 23(e)(2). There is significant overlap between the *Hanlon* and Rule 23(e)(2)  
 5 and factors, which complement, rather than displace each other.

6 **A. The *Hanlon* Factors**

7 **1. The Strength of Plaintiffs' Case**

8 In determining the likelihood of a plaintiff's success on the merits of a class action, "the  
 9 district court's determination is nothing more than an amalgam of delicate balancing, gross  
 10 approximations and rough justice." *Officers for Justice*, 688 F.2d at 625 (internal quotation marks  
 11 omitted). The court may "presume that through negotiation, the Parties, counsel, and mediator  
 12 arrived at a reasonable range of settlement by considering Plaintiff[s'] likelihood of recovery."  
 13 *Garner v. State Farm. Mut. Auto. Ins. Co.*, 2010 WL 1687832, at \*9 (N.D. Cal. Apr. 22, 2010)  
 14 (citing *Rodriguez*, 563 F.3d at 965).

15 Here, Class Counsel became thoroughly familiar with the applicable facts, legal theories,  
 16 and defenses on both sides before engaging in arms-length negotiations with Defendant's counsel.  
 17 McCrary Decl. ¶¶ 5-13, 17. Although Plaintiffs and Class Counsel had confidence in their claims,  
 18 they recognize that a favorable outcome was not assured and that they would face risks on  
 19 Defendant's pending motion to dismiss, and, if Plaintiffs' claims survived, at class certification,  
 20 summary judgment, and ultimately trial. *Id.* ¶¶ 16-19, 22-25. Defendant vigorously denies  
 21 Plaintiffs' allegations and asserts that neither Plaintiffs nor the Class suffered any harm or  
 22 damages. In addition, Defendant would no doubt present a vigorous defense at trial, and there is no  
 23 assurance that the Class would prevail—or even if they did, that they would be able to obtain an  
 24 award of damages significantly more than achieved here absent such risks. The Settlement  
 25 abrogates these risks to Plaintiffs and the Class. *See Rodriguez*, 563 F.3d at 965-66 ("[O]ne factor  
 26 'that may bear on review of a settlement' is 'the advantages of the proposed settlement versus the  
 27 probable outcome of a trial on the merits of liability and damages as to the claims, issues, or

1 defenses of the class and individual class members[.]””) (citing Federal Judicial Center, Manual for  
 2 Complex Litig. § 21.62, at 316 (4th ed. 2004)). Moreover, even if Plaintiffs prevailed at trial, any  
 3 recovery could be delayed for years by an appeal. McCrary Decl. ¶ 23. Thus, even in the best  
 4 case, it could take years to secure any meaningful relief for Class Members. *See Lipuma v. Amer.*  
 5 *Express Co.*, 406 F. Supp. 2d 1298, 1322 (S.D. Fla. 2005) (likelihood that appellate proceedings  
 6 could delay class recovery “strongly favor[s]” approval of a settlement). Thus, Class Counsel  
 7 believes that the proposed Settlement provides the Class with an outstanding opportunity to obtain  
 8 significant relief at this stage in the litigation.

9 **2. Risk of Continuing Litigation**

10 Next, approval of the proposed settlement is appropriate given the risks associated with  
 11 continued litigation. By reaching a favorable settlement now, Plaintiffs seek to avoid significant  
 12 expense and delay while ensuring recovery for the Class. “Generally, ‘unless the settlement is  
 13 clearly inadequate, its acceptance and approval are preferable to lengthy and expensive litigation  
 14 with uncertain results.’” *Larsen v. Trader Joe’s Co.*, 2014 WL 3404531, at \*4 (N.D. Cal. July 11,  
 15 2014) (quoting *Nat’l Rural Telecommunications Coop. v. DIRECTV, Inc.*, 221 F.R.D. 523, 526  
 16 (C.D. Cal. 2004)) (internal quotation marks omitted). “Moreover, settlement is favored where, as  
 17 here, significant procedural hurdles remain, including class certification[.]” *Id.* (citing *Rodriguez*,  
 18 563 F.3d at 966).

19 Here, Defendant’s Motion to Dismiss is pending, which seeks disposal of the entire case.  
 20 Given the early nature of case, “[f]urther litigation, absent settlement would likely be lengthy and  
 21 would present several difficulties to resolve.” *In re Apple Inc. Securities Litig.*, 2024 WL 3297079,  
 22 at \*3 (N.D. Cal. June 3, 2024). Only limited informal discovery has taken place during mediation  
 23 and Plaintiffs face significant hurdles to get the proposed classes certified and prevail at trial.

24 **3. Risk of Maintaining Class Action Status**

25 In addition to the risks of continuing the litigation, Plaintiffs also face risks in certifying a  
 26 class and maintaining class status through trial. The Court has not yet certified the proposed  
 27 classes which could only occur after a favorable decision on Defendant’s Motion to Dismiss,  
 28 discovery is completed, and exhaustive class certification briefing. Moreover, even assuming that

1 the Court were to grant a motion for class certification, the class could still be decertified at any  
 2 time. *See In re Netflix Privacy Litig.*, 2013 WL 1120801, at \*6 (N.D. Cal. Mar. 18, 2013) (“The  
 3 notion that a district court could decertify a class at any time is one that weighs in favor of  
 4 settlement.”) (internal citations omitted). Additionally, should the Court certify the class,  
 5 Defendant may appeal the Court’s decision through a Rule 23(f) petition and subsequently move to  
 6 decertify, forcing additional rounds of briefing. Risk, expense, and delay permeate such a process.  
 7 “[C]onsummating this Settlement promptly in order to provide effective relief to Plaintiff[s] and  
 8 the Class” eliminates these risks by ensuring Class Members a recovery that is certain and  
 9 immediate. *Johnson v. Triple Leaf Tea Inc.*, 2015 WL 8943150, at \*4 (N.D. Cal. Nov. 16, 2015).  
 10 The Settlement eliminates these risks, expenses, and delay.

11 **4. Amount Offered In Settlement**

12 The determination of “the fairness, adequacy, and reasonableness of the amount offered in  
 13 settlement is not a matter of applying a ‘particular formula.’” *Knapp v. Art.com, Inc.*, 283 F. Supp.  
 14 3d 823, 832 (N.D. Cal. 2017) (citing *Rodriguez*, 563 F.3d at 965). Instead, the Court’s analysis of  
 15 whether a settlement amount is reasonable is “an amalgam of delicate balancing, gross  
 16 approximations, and rough justice.” *Id.* Because a settlement provides certain and immediate  
 17 recovery, courts often approve settlements even where the benefits obtained as a result of the  
 18 settlement are less than those originally sought. Indeed, “it is well-settled law that a proposed  
 19 settlement may be acceptable even though it amounts to only a fraction of the potential recovery  
 20 that might be available to the class members at trial.” *Id.* (citing *Linney v. Cellular Alaska P’ship*,  
 21 151 F.3d 1234, 1242 (9th Cir. 1998)). Here, the total monetary value of the Class Settlement  
 22 represents an outstanding recovery for the Class.

23 A comparison of the Settlement award to the potential damages that might be recovered for  
 24 the Class at trial, given the risks of the litigation, supports the reasonableness of the Settlement.  
 25 *See* N.D. Cal. Guide ¶1(d) (preliminary approval motion should set forth “potential recovery if  
 26 plaintiffs were to prevail” and “likely recovery per plaintiff” under the settlement). Based upon  
 27 Plaintiffs’ Counsel’s experience in comparable litigation, the price premium associated with the gut  
 28 health claims is likely between five and ten percent (5-10%). Fisher Decl. ¶ 19. Single cans of the

1 Product sell at retail for upward of \$2.50. Thus, if Plaintiffs recovered the entire amount of  
 2 monetary damages under the price premium model, the maximum potential recovery available to  
 3 Class Members per can would be approximately \$0.13 - \$0.25. Even after trial, Defendant may  
 4 successfully argue that Class Members were not entitled to monetary compensation for their  
 5 purchases. *See Briseno v. ConAgra Foods, Inc.*, 844 F. 3d 1121, 1131-32 (9th Cir. 2017) (“Rule 23  
 6 specifically contemplates the need for such individualized claim determinations after a finding of  
 7 liability.”). Under this Settlement, a Class Member with an Approved Claim is entitled to a Class  
 8 Payment of seventy-five cents (\$0.75) per each Single Can Unit purchased, three dollars (\$3.00)  
 9 per 4-pack Unit purchased, six dollars (\$6.00) per 8-pack Unit purchased and nine dollars (\$9.00)  
 10 per 12-pack or 15-pack unit purchased. Fisher Decl. Ex. 1 § 6.1.5. These amounts constitute a  
 11 significant percentage of the Products’ total cost. In addition, each Claimant is entitled to the  
 12 Minimum Payment of five dollars (\$5.00) and there is no maximum limit on the recovery  
 13 Claimants may receive with Proof of Purchase. *Id.* § Y. And, although the \$8.9 million Gross  
 14 Settlement Amount may be less than the maximum amount Plaintiffs could potentially recover if  
 15 fully successful at trial, it is reasonable in light of the risks of proceeding to trial. Given that  
 16 Defendant moved to dismiss all of Plaintiffs’ claims, this Settlement is outstanding as Defendant  
 17 could have prevailed on the motion to dismiss, narrowed the scope of the Products at issue, the  
 18 breadth of the Class, and/or the claims. Indeed, this Settlement provides an exceptional result  
 19 compared with similar mislabeling beverages cases. *See, e.g., Andrade-Heymsfield v. NextFoods,*  
 20 *Inc.*, Case No. 3:21-cv-01446-BTM-MSB, ECF Nos. 53, 55, 56 (S.D. Cal. 2023) (granting  
 21 preliminary approval of \$1.25 million non-reversionary common fund where plaintiff claims  
 22 defendant’s fruit juices made false health claims).

23 Moreover, even if Plaintiffs won at trial, Class Members would still need to file claims to  
 24 receive compensation as the Products are sold at retail and Defendant does not have records of all  
 25 individual purchasers. The recovery per purchase would also likely be lower. The Settlement is a  
 26 very favorable outcome given the substantial risks of continuing with this complex litigation, and  
 27 the uncertainty of trial, the advantages of obtaining an immediate benefit for Class Members, and  
 28 avoiding substantial expenses of further litigation.

## 5. The Extent of Discovery

Under this factor, courts evaluate whether Class Counsel had sufficient information to make an informed decision about the merits of the case. *See In re Mego Fin. Corp. Sec. Litig.*, 213 F.3d 454, 459 (9th Cir. 2000). Plaintiffs, by and through their counsel, have conducted extensive research and investigation into the gut health claims at the heart of Plaintiffs' claims. McCrary Decl. ¶ 5. Specifically, Plaintiffs' Counsel reviewed and researched information provided by Defendant concerning its amount of sales; (i) publicly available reports and research concerning inulin prebiotics; (ii) researched highly technical labeling regulations; and (iii) researched publicly available information regarding Defendant, sales of its Products, its business practices, and prior litigation involving it. *Id.* ¶ 5. The parties also held numerous telephonic and written discussions regarding Plaintiffs' allegations, discovery, and the prospects of settlement, in advance of—and after—a full day mediation. Fisher Decl. ¶ 15. Thus, the proposed Settlement is the result of fully-informed negotiations.

## **6. Experience and Views of Counsel**

“Where ‘[b]oth Parties are represented by experienced counsel,’ the recommendation of experienced counsel to adopt the terms of the proposed settlement ‘is entitled to great deal of weight.’” *Low v. Trump Univ., LLC*, 246 F. Supp. 3d 1295, 1302 (S.D. Cal. 2017) (internal citations omitted). Specifically, “[t]he recommendations of plaintiffs’ counsel should be given a presumption of reasonableness” as the “[a]ttorneys, having an intimate familiarity with a lawsuit after spending years in litigation, are in the best position to evaluate the action, and the Court should not without good cause substitute its judgment for theirs.” *Boyd v. Bechtel Corp.* [hereinafter *Betchel Corp.*], 485 F. Supp. 610, 622 (N.D. Cal. 1979). Here, the Settlement was negotiated by counsel with extensive experience in consumer class action litigation. *See* Fisher Decl. Ex. 2, Firm Resume of Bursor & Fisher, P.A; McCrary Decl. ¶ 15, Ex. 1, Firm Resume of Gutride Safier LLP. Based on their experiences, Class Counsel concluded that the Settlement provides exceptional results for the Class while sparing the Class from the uncertainties of continued and protracted litigation. McCrary Decl. ¶¶ 16-19, 22-25.

1 Pursuant to N.D. Cal. Guide ¶ 11, information concerning past distributions in comparable  
 2 class settlements is provided in the McCrary Declaration. *See* McCrary Decl. ¶ 27 and Ex. 2.

3 **B. The Rule 23(e)(2) Factors**

4 **1. The Class Representatives and Class Counsel Have**  
**Adequately Represented the Class (Fed. R. Civ. P.**  
**23(e)(2)(A))**

5 Discussed below in greater detail, Plaintiffs' interests align with the other Class Members'  
 6 interests as their claims are based on the same injuries: they purchased Defendant's Products in  
 7 reliance on the gut health claims (ECF No. 54 ¶¶ 75, 81, 86) even though, they allege, the Products  
 8 do not contain enough prebiotic to provide those benefits. *Id.* ¶ 61. Plaintiffs had an interest in  
 9 vigorously pursuing the claims of the Class. And, as noted below, courts have found Plaintiffs'  
 10 attorneys adequately meet the obligations and responsibilities of Class Counsel. Fisher Decl. Ex. 2,  
 11 Firm Resume of Burson & Fisher, P.A.; McCrary Decl. Ex. 1, Firm Resume of Gutride Safier LLP.  
 12 This factor weighs in favor of approval.

13 **2. The Settlement Was Negotiated At Arm's Length**

14 In preliminarily evaluating the adequacy of a proposed settlement under Rule 23(e)(2),  
 15 particular attention should be paid to the process of settlement negotiations. When a class  
 16 settlement is reached through arm's-length negotiations between experienced, capable counsel  
 17 knowledgeable in complex class litigation, there is a presumption that the settlement is fair and  
 18 reasonable. *See In re Pac. Enterprises Sec. Litig.*, 47 F.3d 373, 378 (9th Cir. 1995); *Garner*, 2010  
 19 WL 1687832, at \*9. Here, counsel for both Plaintiffs and Defendant are experienced in class  
 20 action litigation, engaged in protracted settlement discussions, and reached this settlement with the  
 21 assistance of an experienced neutral. Fisher Decl. ¶ 26-28; McCrary Decl. ¶¶ 13, 15. In other  
 22 words, the negotiations were conducted at arm's length, non-collusive, well-informed (in that they  
 23 were conducted after an assessment of the strengths and weaknesses of the claims on both sides),  
 24 conducted between counsel on both sides with decades of class action experience, and utilized the  
 25 assistance of a well-respected mediator. Use of a mediator "tends to support the conclusion that  
 26 the settlement process was not collusive." *Villegas v. J.P. Morgan Chase & Co.*, 2012 WL  
 27 5878390, at \*6 (N.D. Cal. Nov. 21, 2012).

1           Under such circumstances, the proposed Settlement is entitled to a presumption of  
 2 reasonableness, and the Court is entitled to rely upon counsel's opinions and assessments. *See*  
 3 *Perks v. Activehours, Inc.*, 2021 WL 1146038, at \*5 (N.D. Cal. Mar. 25, 2021) ("[T]he Court found  
 4 that Class Counsel have substantial experience in litigating and settling consumer class actions.  
 5 Despite the relatively early stage of the litigation, Class Counsel obtained sufficient information to  
 6 make an informed decision about the Settlement and about the legal and factual risks of the case.  
 7 ... The Settlement was also the product of arm's-length negotiations through mediation sessions  
 8 and follow-up communications supervised by [an experienced neutral]. There is no indication of  
 9 any collusion between the parties."). Accordingly, the second Rule 23(e)(2) factor has been met.

10           **3.       The Settlement Provides Adequate Relief to the Class**

11           Whether relief is adequate takes into account: "(i) the costs, risks, and delay of trial and  
 12 appeal; (ii) the effectiveness of any proposed method of distributing relief to the class, including  
 13 the method of processing class-member claims, if required; (iii) the terms of any proposed award of  
 14 attorney's fees, including timing of payment; and (iv) any agreement required to be identified  
 15 under Rule 23(e)(3)." Rule 23(e)(2)(C)(i)-(iv). These factors subsume several *Hanlon* factors,  
 16 discussed *supra*, including: "the risk, expense, complexity, and likely duration of further litigation"  
 17 (*Hanlon* Factor 2); "the risk of maintaining class action status throughout the trial" (*Hanlon* Factor  
 18 3); and "the amount offered in settlement" (*Hanlon* Factor 4). The Settlement has met each of the  
 19 *Hanlon* factors.

20           As to "the effectiveness of any proposed method of distributing relief to the class," it is  
 21 "important for the court to scrutinize the method of claims processing to ensure that it facilitates  
 22 filing legitimate claims." *Alvarez v. Sirius XM Radio Inc.*, 2020 WL 7314793, at \*6 (C.D. Cal.  
 23 July 15, 2020) (citing Fed. R. Civ. P. 23(e), 2018 Advisory Committee Notes). "A claims  
 24 processing method should deter or defeat unjustified claims, but the court should be alert to  
 25 whether the claims process is unduly demanding." *Id.*

26           Here, the Settlement Agreement requires that a Class Member fill out and submit a  
 27 relatively simple Claim Form, completed online or in hard copy mailed to the Settlement  
 28 Administrator. Fisher Decl. Ex. 1, § 6.1. The Claimant will have the option of electing to receive

1 the Class Payment by digital payment, ACH transfer, or check. *Id.* § 6.1.4. The Class Member  
 2 may attach a Proof of Purchase but is not required to do so. *Id.* § 6.1.3. Only one Claim Form may  
 3 be filed per Household and a Claimant may receive a maximum of sixteen (\$16.00) without Proof  
 4 of Purchase. *Id.* § 6.1.5(b). This procedure is claimant-friendly, efficient, cost-effective,  
 5 proportional and reasonable. *See, e.g., Alvarez*, 2020 WL 7314793, at \*6 (“The Claim process ...  
 6 requires logging on to the Settlement Website and submitting a Claim there, or a Settlement Class  
 7 Member may print the Claim form from that website and mail a filled-in hard-copy to the  
 8 Settlement Administrator if they prefer. ... [T]his process is not unduly demanding, and [] the  
 9 proposed method of distributing relief to the Class is effective.”).

10 Additionally, the Settlement Administrator will institute industry standard services to  
 11 prevent fraudulent claims from being filed. Reed Decl. ¶ 41. Where there are unknown class  
 12 members and the protocols requiring proof of identity or purchase are limited, Verita’s backend  
 13 data analysis will help identify and remove fraudulent claims. *Id.*

14 Next, as to “the terms of any proposed award of attorneys’ fees,” Class Counsel will file a  
 15 fee application seeking an award of attorneys’ fees of up to 30% of the Gross Settlement Amount  
 16 at least thirty-five (35) days before the Objection and Exclusion Deadline. Fisher Decl. Ex. 1, §  
 17 8.1. Attorneys’ fees, costs, or expenses shall come solely from the Settlement Fund and be paid to  
 18 Class Counsel no later than thirty (30) calendar days after the Effective Date. *Id.*

19 **4. The Settlement Treats All Class Members Equally**

20 “The final Rule 23(e)(2) factor is whether ‘the proposal treats class members equitably  
 21 relative to each other.’” *Perks*, 2021 WL 1146038, at \*6 (citing Fed. R. Civ. P. 23(e)(2)(D)). In  
 22 assessing this factor, “the Court considers whether the proposal ‘improperly grant[s] preferential  
 23 treatment to class representatives or segments of the class.’” *Id.* (citing *In re Tableware Antitrust*  
 24 *Litig.*, 484 F. Supp. 2d at 1079).

25 Here, all Class Members are entitled to the same relief under the Settlement Agreement and  
 26 all Class Members will receive a pro rata distribution of the Net Settlement Amount based on the  
 27 number of units of Products purchased by each Class Member. Fisher Decl. Ex. 1, § 1.4. “This  
 28 pro rata distribution is inherently equitable because it treats Class Members fairly based on the

1 amount of each member's potential damages." *Perks*, 2021 WL 1146038, at \*6. *See, e.g.*,  
 2 *Martinelli v. Johnson & Johnson*, 2022 WL 4123874, at \*6 (E.D. Cal. Sept. 9, 2022) ("Class  
 3 Members who submit a Proof of Purchase are entitled to receive 'a full monetary refund of the  
 4 amount(s) shown on the Proof of Purchase' with no limit on the number of units purchased. Those  
 5 who submit a Claim Form and not a Proof of Purchase are still entitled to receive a pro rata share  
 6 albeit for a limited amount, but the Court does not find this to be unfair."). Thus, this factor weighs  
 7 in favor of approval.

## 8 VI. CONDITIONAL CERTIFICATION OF THE RULE 23 CLASS IS APPROPRIATE

9 Plaintiffs respectfully request that the Court conditionally certify the Settlement Class for  
 10 purposes of effectuating the settlement. *See Newberg*, § 11.27 (4th ed. 2002). Plaintiffs also seek  
 11 the appointment of L. Timothy Fisher of Burson & Fisher, P.A. and Marie McCrary of Gutride  
 12 Safier LLP as Class Counsel, and appoint Plaintiffs as Class Representatives.

13 A class action may be maintained if all the prongs of Rule 23(a) are met, and one of the  
 14 prongs of Rule 23(b) is met. Rule 23(a) requires that: (1) the class be so numerous that joinder of  
 15 all members is impracticable; (2) there are questions of law and fact common to the class; (3) The  
 16 claims or defenses of the representative parties are typical of the claims or defenses of the class;  
 17 and (4) the representative parties will fairly and adequately protect the interests of the class.

### 18 A. The Class Satisfies Rule 23(a)

#### 19 1. Numerosity

20 "Courts generally find numerosity satisfied if the class includes forty or more members."  
 21 *Krommenhock v. Post Foods, LLC*, 334 F.R.D. 552, 562 n. 2 (N.D. Cal. 2020). Here, the estimated  
 22 class size is greater than 400,000, which is the approximate number of potential Class Member  
 23 email addresses in Defendant's records. Reed Decl. ¶ 14. Numerosity is therefore satisfied.

#### 24 2. Commonality

25 Rule 23(a)(2) requires the existence of "questions of law or fact common to the class." Fed.  
 26 R. Civ. P. 23(a)(2). Commonality is established if Plaintiffs' and Class Members' claims "depend  
 27 on a common contention ... of such a nature that it is capable of class-wide resolution[,] which  
 28 means that determination of its truth or falsity will resolve an issue that is central to the validity of

1 each one of the claims in one stroke.” *Wal-Mart Stores, Inc. v. Dukes*, 564 U.S. 338, 350 (2011).  
 2 Although the claims need not be identical, they must share common questions of fact or law. *See*  
 3 *Alvarez*, 2020 WL 7314793, at \*7. “For instance, a class meets the commonality requirement if  
 4 members share the same legal issues but have different factual foundations.” *Id.* Because the  
 5 commonality requirement may be satisfied by a single common issue, it is easily met. “[E]ven a  
 6 single common question will do.” *Dalchau v. Fastaff, LLC*, 2018 WL 1709925, at \*7 (N.D. Cal.  
 7 Apr. 9, 2018) (quoting *Dukes*, 564 U.S. at 359).

8 Here, there are multiple common questions of law and fact that will generate common  
 9 answers apt to drive the resolution of the litigation. Plaintiffs allege that Defendant markets its  
 10 Products with the same gut health claims printed on the cans. ECF No. 54 ¶¶ 15, 25-27. Plaintiffs  
 11 allege that the prebiotics present in the Products is insufficient to confer any “gut health” benefits.  
 12 *Id.* Common legal questions here include whether Defendant’s: (1) gut health claims are false  
 13 misleading, deceptive and/or unlawful; (2) claims and warranties were material; and (3) advertising  
 14 and marketing regarding the gut health claims were likely to deceive reasonable consumers. ECF  
 15 No. 54 ¶ 94. Courts routinely find commonality in false advertising cases that are materially  
 16 indistinguishable from the matter at bar. *See e.g., Ries v. Ariz. Beverages USA LLC*, 287 F.R.D.  
 17 523, 537 (N.D. Cal. 2012) (commonality element satisfied where legal claims were based on  
 18 claims on beverage labels); *Chavez v. Blue Sky Natural Beverage Co.*, 268 F.R.D. 365, 378 (N.D.  
 19 Cal. 2010) (“Plaintiff’s claims here arise out of the allegedly false statement, worded in several  
 20 variations made on every Blue Sky container … and therefore arise from the same facts and legal  
 21 theory.”); *Hanlon*, 150 F.3d at 1019 (“The existence of shared legal issues with divergent factual  
 22 predicates is sufficient, as is a common core of salient facts coupled with disparate legal remedies  
 23 within the class.”). Here, commonality is satisfied.

### 24       3.       Typicality

25 Rule 23(a)(3) requires that the claims of the representative Plaintiffs be “typical of the  
 26 claims … of the class.” Fed. R. Civ. P. 23(a)(3). “Under the rule’s permissive standards,  
 27 representative claims are ‘typical’ if they are reasonably co-extensive with those of absent class  
 28 members; they need not be substantially identical.” *Hanlon*, 150 F.3d at 1020. To meet the

1 typicality requirement, the representative Plaintiffs simply must demonstrate that the members of  
 2 the settlement class have the same or similar grievances. *See Gen. Tel. Co. of the Southwest v.*  
 3 *Falcon*, 457 U.S. 147, 161 (1982).

4 Here, Plaintiffs allege that they saw the claims “Prebiotic Soda,” “For a Healthy Gut,” “Be  
 5 Gut Happy. Be Gut Healthy” and “Prebiotics for a Healthy Gut” on the can as representations and  
 6 warranties that the Products contained “prebiotics” that would make their “gut healthy.” ECF No.  
 7 54 ¶¶ 75, 81, 86. They allege that Defendant’s gut health claims are false and misleading because  
 8 the Products do not contain enough prebiotic to cause any meaningful gut health benefits. *Id.* ¶¶  
 9 30-31. These claims are typical of the claims of other Class Members who were exposed to the  
 10 same false and misleading advertising by Defendant. *Id.* ¶ 96. Thus, Plaintiffs’ claims are typical  
 11 because they arise “from the same event or practice or course of conduct that gave rise to the  
 12 claims of other class members and [their] claims were based on the same legal theory.” *Ramirez v.*  
 13 *TransUnion LLC*, 951 F.3d 1008, 1033 (9th Cir. 2020) (internal citations omitted). Thus, typicality  
 14 is met.

15 **4. Adequacy**

16 The final requirement of Rule 23(a) is that the representative parties must “fairly and  
 17 adequately protect the interests of the class.” Fed. R. Civ. P. 23(a)(4). A plaintiff and class  
 18 counsel will adequately represent the class where they: (1) do not have conflicts of interest with  
 19 other Class Members; and (2) prosecute the action vigorously on behalf of the class. *See Staton v.*  
 20 *Boeing Co.*, 327 F.3d 938, 958 (9th Cir. 2003). Moreover, adequacy is presumed where a fair  
 21 settlement was negotiated at arm’s-length. *See Newberg*, § 11.28, at 11-59.

22 Here, Plaintiffs, like the Class Members, reasonably relied on and understood Defendant’s  
 23 gut health claims to mean that the Products provide gut health benefits. ECF No. 54 ¶¶ 81, 86, 126.  
 24 Plaintiffs and Class Members thus have the same interest in recovering damages. Plaintiffs have  
 25 no interests antagonistic to those of the proposed Class, as evidenced by this litigation.

26 Likewise, proposed Class Counsel—Burson & Fisher, P.A. and Gutride Safier LLP—have  
 27 extensive experience in litigating class actions of similar size, scope, and complexity to the instant  
 28 action. Fisher Decl. ¶ 26; *see also id.* Ex. 2, Firm Resume of Burson & Fisher, P.A; McCrary Decl.

¶ 15, Ex. 1, Firm Resume of Gutride Safier LLP. Burson & Fisher, P.A. regularly engages in major complex litigation involving consumer products, has the resources necessary to conduct litigation of this nature, and has frequently been appointed lead class counsel by courts throughout the country. *See, e.g., Ebin v. Kangadis Food Inc.*, 297 F.R.D. 561, 566 (S.D.N.Y. 2014) (“Burson & Fisher, P.A., are class action lawyers who have experience litigating consumer claims. ... The firm has been appointed class counsel in dozens of cases in both federal and state courts, and has won multi-million dollar verdicts or recoveries in [six] class action jury trials since 2008.”). Gutride Safier LLP likewise has represented their clients with skill and diligence and obtained an excellent result for the class in dozens of class actions. *See, e.g., Fitzhenry-Russell, et al. v. Keurig Dr. Pepper, Inc., et al.*, Case No.17-cv-00564-NC (N.D. Cal. April 10, 2019). Proposed Class Counsel have devoted substantial resources to the prosecution of this action by investigating Plaintiffs’ claims and that of the Class, pursuing those claims through motion practice, conducting informal discovery, participating in private mediation, and negotiating a favorable class action settlement. McCrary Decl. ¶¶ 3-14. In sum, proposed Class Counsel have vigorously prosecuted this action and will continue to do so throughout its pendency. *Id.*

#### **B. The Class Satisfies Rule 23(b)(3)**

In addition to meeting the prerequisites of Rule 23(a), Plaintiffs must also meet one of the three requirements of Rule 23(b) to certify the proposed class. *See Zinser v. Accufix Research Inst., Inc.*, 253 F. 3d 1180, 1186 (9th Cir. 2001). A class action may be maintained if “questions of law or fact common to the members of the class predominate over any questions affecting only individual members, and that a class action is superior to other available methods for fairly and efficiently adjudicating the controversy.” Fed. R. Civ. P. 23(b)(3). Rule 23(b)(3) focuses on whether the Defendant’s liability may be resolved on a classwide basis, *see Dukes*, 564 U.S. at 359, and whether the proposed Class is “sufficiently cohesive to warrant adjudication by representation.” *Amchem Prods., Inc. v. Windsor*, 521 U.S. 591, 623 (1997). Certification under Rule 23(b)(3) will allow Class Members to opt out of the settlement and preserve their right to seek damages independently, which protects Class Members’ due process rights. *See Ortiz v. Fibreboard Corp.*, 527 U.S. 815, 846-48 (1999). Certification under Rule 23(b)(3) is appropriate

1 and encouraged “whenever the actual interests of the parties can be served best by settling their  
 2 differences in a single action.” *Hanlon*, 150 F. 3d at 1022. As shown below, Plaintiffs have met  
 3 the Rule 23(b)(3) requirements.

4 **1. Common Questions Predominate**

5 Predomiance exists “[w]hen common questions present a significant aspect of the case and  
 6 they can be resolved for all members of the class in a single adjudication.” *Hanlon*, 150 F. 3d. at  
 7 1022. And when addressing whether to certify a settlement class, courts consider the fact that a  
 8 trial will be unnecessary and manageability is not an issue. Here, Plaintiffs’ allegations all center  
 9 around the gut health claims. ECF No. 54 ¶¶ 14-19, 61. These allegations give rise to common  
 10 questions of law and fact. *Id.* ¶ 94. Plaintiffs also allege that Defendant engaged in a common  
 11 course of conduct. *Id.* ¶ 15.

12 **2. A Class Action Is a Superior Mechanism**

13 Rule 23(b)(3)’s superiority requirement examines whether the class action device is  
 14 “superior to other available methods for fairly and efficiently adjudicating the controversy.” Fed.  
 15 R. Civ. P. 23(b)(3). Rule 23(b)(3) sets forth a non-exclusive list of relevant factors, including  
 16 whether individual class members wish to bring, or have already brought, individual actions; and  
 17 the desirability of concentrating the litigation of the claims in the particular forum. *Id.* Here,  
 18 Plaintiffs and the Class Members have limited financial resources with which to prosecute  
 19 individual actions. Plaintiffs are unaware of any individual lawsuits that have been filed by Class  
 20 Members arising from the same allegations, other than the *Jackson* Action which brought identical  
 21 claims. Employing the class device will achieve economies of scale, conserve judicial resources,  
 22 avoid the expense of repetitive proceedings and prevent inconsistent adjudications. *See Hanlon*,  
 23 150 F.3d at 1023. As such, the class action device presents far fewer management difficulties and  
 24 provides the benefits of single adjudication. Thus, a class action is the most suitable mechanism to  
 25 fairly, adequately, and efficiently resolve the putative Class Members’ claims.

26 **VII. PLAINTIFFS’ COUNSEL SHOULD BE APPOINTED CLASS COUNSEL**

27 Under Rule 23, “a court that certifies a class must appoint counsel … [who] must fairly and  
 28 adequately represent the interests of the class.” Fed. R. Civ. P. 23(g)(1)(B). This considers Class

1 Counsel's: (1) work in identifying or investigating the potential claim, (2) experience in handling  
 2 class actions, other complex litigation, and the types of claims asserted in the action, (3) knowledge  
 3 of the applicable law, and (4) resources that it will commit to representing the class. Fed. R. Civ.  
 4 P. 23(g)(1)(A)(i)-(iv). As discussed above, proposed Class Counsel has extensive experience in  
 5 prosecuting consumer class actions in general. This Court has already recognized that Class  
 6 Counsel satisfy the 23(g) elements when it appointed them interim class counsel. ECF No. 36. As  
 7 a result of their zealous efforts, proposed Class Counsel have secured substantial monetary relief to  
 8 the Class.

## 9 **VIII. THE SETTLEMENT ADMINISTRATOR SHOULD BE APPROVED**

10 Plaintiffs request approval of Verita as the Settlement Administration. Verita is an  
 11 experienced and well-known, independent claims administrator. The additional information  
 12 required by District Guidelines ¶ 2 regarding the selection of Verita is provided in the  
 13 accompanying Fisher and McCrary Declarations (Fisher Decl. ¶ 31-32 and McCrary Decl. ¶ 26).  
 14 Estimated costs (Reed Decl. ¶ 43), data policies, and estimated Administration and Notice Costs  
 15 are provided in the accompanying Reed Declaration ¶¶ 35-41, 45.

## 16 **IX. THE PROPOSED NOTICE PLAN SHOULD BE APPROVED**

### 17 **A. The Contents of the Proposed Class Notice Complies With Rule 23(c)(2)**

18 Pursuant to Rule 23(c)(2)(B), the notice must provide:

19 the best notice practicable under the circumstances, including  
 20 individual notice to all members who can be identified through  
 21 reasonable effort. The notice must concisely and clearly state in  
 22 plain, easily understood language: the nature of the action; the  
 23 definition of the class certified; the class claims, issues, or defenses;  
 24 that a class member may enter an appearance through counsel if the  
 member so desires; that the court will exclude from the class any  
 member who requests exclusion, stating when and how members  
 may elect to be excluded; and the binding effect of a class judgment  
 on class members under Rule 23(c)(3).

25 Fed. R. Civ. P. 23(c)(2)(B). Here, the Notice Plan is designed to reach 70% of Class Members and  
 26 comport with due process under Fed. R. Civ. P. 23 and the Northern District's Procedural  
 27

28

Guidance for Class Action Settlements. *See* Reed Decl. ¶¶ 10-11. The proposed notice forms are modeled from the JFC guidance. *See* Fisher Decl. Ex. 1, Exs. A, B, C, and D.

The Notice Plan will provide detailed information about the Settlement, including: (1) a comprehensive summary of its terms; (2) Class Counsel’s intent to request attorneys’ fees and reimbursement of expenses; and (3) Class Counsel’s intent to request service awards for the named Plaintiffs. The notice forms all contain links to the Settlement Website which contains the Website Notice. The Website Notice explains the procedures and deadlines for, and effect of, filing a claim, opting out of the settlement, and filing an objection. Fisher Decl. Ex. 1, Ex. D.

**B. Distribution Of The Class Notice Will Comply With Rule 23(c)(2)**

The Parties have agreed upon a multi-part Notice Plan that easily satisfies the requirements of both Rule 23 and due process. First, Defendant will provide the Settlement Administrator with all the names and valid email addresses for potential Class Members it may have in its records. Fisher Decl. Ex. 1, § 7.2. It is estimated that Defendant’s records contain records for approximately 400,000 Class Members. Reed Decl. ¶ 14. The Settlement Administrator will send those Class Members direct Email Notice. Fisher Decl. Ex. 1, § 7.4.1. The email will inform Class Members of the settlement and direct them to the Settlement Website for more information. *Id.* The Settlement Administrator will also implement a digital media campaign distributed across popular websites, mobile applications, and social media outlets to achieve approximately 29,415,000 impressions.<sup>7</sup> Reed Decl. ¶ 24. The Settlement Administrator will publish notice four times consecutively in regional editions of *USA Today*. *Id.* ¶ 28-29.

The Settlement Administrator will establish a Settlement Website that will include case-related documents, a set of frequently asked questions, information on how to submit an Objection or request exclusion, and contact information for Class Counsel, Poppi's Counsel, and the Settlement Administrator. Fisher Decl. Ex. 1, § 7.4.3. Finally, the Settlement Administrator will provide notice to state and federal officials as required by the Class Action Fairness Act, 28 U.S.C.

<sup>7</sup> Impressions are a metric that counts the number of times a user sees a website or other digital content, such as a digital advertisement.

1 § 1715. Reed Decl. ¶ 42. These proposed methods for providing Notice to the Class comport with  
 2 both Rule 23 and due process, and the Notice Plan should thus be approved.

3 **X. THE COURT SHOULD SET A FINAL APPROVAL SCHEDULE**

4 The last step in the settlement approval process is the Final Approval Hearing at which the  
 5 parties will seek final approval of the proposed Settlement. At the Final Approval Hearing,  
 6 proponents of the Settlement may explain and describe its terms and conditions and offer argument  
 7 in support of final approval of the Settlement. Class Members, or their counsel, may be heard in  
 8 support of or in opposition to final approval of the Settlement. Plaintiffs request the Court issue a  
 9 schedule establishing the Notice Date, the deadline for submitting timely Claim Forms, exclusions  
 10 and objections, and for the Final Approval Hearing as follows:

11 <b>Item</b>	12 <b>Approx. Proposed Due Date</b>
13 Settlement Notice Date	14 4 weeks after Preliminary Approval
14 Motion for Attorneys' Fees, Costs, and 15 Service Awards	15 46 days after Settlement Notice Date
16 Deadline for claims, objections, and opt-outs	17 60 days after Settlement Notice Date
17 Deadline for Settlement Administrator to file 18 a declaration	18 14 days after Objection and Opt-out Deadline
19 Deadline for filing Motion for Final Approval	19 14 days after Objection and Opt-out Deadline
20 Final Approval hearing	21 5 weeks after filing Motion for Final Approval

22 **XI. CONCLUSION**

23 For the reasons set forth above, Plaintiffs respectfully request that the Court (1) grant  
 24 preliminary approval of the proposed Settlement; (2) conditionally certify the settlement Class  
 25 under Fed. R. Civ. P. 23(b)(3); (3) appoint L. Timothy Fisher of Burson & Fisher, P.A., and Marie  
 26 McCrary of Gutride Safier LLP as Class Counsel; (4) appoint Plaintiffs Kristin Cobbs, Sarah  
 27 Coleman, and Megan Wheeler as Class Representatives for the Settlement Class; (5) appoint Verita  
 28

1 as the Settlement Administrator and order payment of the initial deposit for the estimated  
 2 Administrative and Notice Costs; (6) approve the Notice Plan described in the Settlement and the  
 3 forms of the Email Notice, Publication Notice, and Website Notice to Class Members and direct its  
 4 distribution; (7) mandate procedures and deadlines for exclusion requests and objections; and  
 5 (8) schedule a hearing for final approval. A Proposed Order is submitted herewith.

6 Dated: March 14, 2025

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